

(Company letterhead here)
BROKER OF RECORD LETTER

To Whom It May Concern:

We recognize Randal Sable of Total Benefit Services as our exclusive broker of record. As such, he should have access to our records, have the ability to negotiate on our behalf and should receive commissions paid by Blue Cross and Blue Shield of Illinois for his services. I understand this letter precludes other brokers from obtaining information or quotation from Blue Cross and Blue Shield of Illinois for my company until such time as this letter is revoked.

Sincerely,
